

#### Alberni District Co-operative Association 93<sup>rd</sup> Annual General Meeting For the year ending November 27<sup>th</sup>, 2021 Held on April 28, 2022

#### **Agenda**

- 1. Call to Order and Introduction
- 2. Notice of Meeting (page 3)
- 3. Minutes of the 92<sup>nd</sup> Annual General Meeting (page 4-6)
- 4. Business arising from the minutes
- 5. Reports
  - a) Directors (page 7-8)
  - b) General Manager (page 9)
  - c) Auditor/Financial (page 10-26)
- 6. Discussion and Adoption of reports
- 7. Appointment of Auditors for 2022
- 8. FCL Report
- 9. Election of Directors (page 27-29)
- 10. New Business or Other Business
- 11. Special Business (page 30)
  - a. Special Resolution Directors Qualifications for Director
- 12. Awards Presentations and Announcement
- 13. Oath of Office
- 14. Member Draws
- 15. Adjournment







Alberni

## Alberni Co-op Annual General Meeting

- Agenda
- **Board of Directors Report**
- > Managers' Report
- > Auditors Report
- Election of Directors
- Special Resolution

#### **Special Resolution:**

#### **Background**

This addition seeks to add a qualification to Part 13.76 of the Bylaws – Qualifications for Directors. As Alberni Co-op has purchased a Liquor store, we now have a legal obligation to fill which requires Directors and Management to meet Liquor and Cannabis Regulations which are associated with operating a liquor business.

#### Resolved

That bylaw Part 13 – Directors, Section – 76 Qualifications for Directors, (4)- No individual is entitled to become or act as a director of the Association if:

**Add (4). i)** the individual cannot meet the required Liquor and Cannabis Regulation Branch (LCRB) regulations.

Place: Barclay Best Western Hotel

Meeting Time: 7:00pm Thursday April 28, 2022

## Minutes of the 92nd Annual General Meeting For the year ending November 28th, 2020.

**Call to Order:** President Neil Malbon calls the 92<sup>nd</sup> AGM to

order at 2:02 p.m. on June 05, 2021.

President Neil Malbon introduced the Board,

Management, and guests (MNP, Cory Vanderhorst and IT host Julian Ling.)

21 members registered and 2 guests.

<u>Previous Year</u>

**Minutes:** Minutes for the 91st Annual General Meeting

are read by Secretary Ray Dol.

Neil Malbon asked for a motion that the Minutes of the 91st Annual General Meeting

be accepted as presented.

Moved by: Jim Creighton

Seconded by: Ray Dol

Carried

**Business Arising** 

**from the Minutes:** None

<u>Presidents</u>

**Report:** Given by President Neil Malbon

Manager's Report: Given by General Manager Dave Heinrichs

Audit and Financial

<u>Statement:</u> Presented by Corey Vanderhorst from Meyers

Norris & Penny on behalf of Alberni District

Co-op.

#### <u>FCL Report:</u> No FCL report

Neil Malbon asked for a motion to accept the presidents report, general managers' report, and the 2020 Audited Financial Statement as presented by MNP.

Moved by: Jim Creighton Seconded by: Diena Tyne

Carried

#### Appointment of Auditors:

Neil Malbon asked to have a motion for Meyers Norris & Penny to be appointed as auditors for year 2021.

Moved by: Jim Creighton

Seconded by: Ray Dol

Carried

## Election of Directors:

There were 2 seats available for the election of directors, Ray Dol and Penny Richardson were up for election. There were 3 nominations for the 2 seats, Ray Dol, Pat O'Connell, and Penny Richardson. Speeches were given by the 3 nominations and a vote was then carried out by a virtual poll and counted by the IT Host Julian Ling. The successful recipients were Ray Dol and Penny Richardson. Thanks to Pat for letting his name stand.

Neil Malbon asked for a motion to destroy the ballots.

Moved by: Jim Creighton

Seconded by: Ray Dol

Carried

#### **New Business:**

Question from the floor came forward as to how many members we have. Dave Heinrichs answered and mentioned we have approx. 10,000 members and out of those about 8,000 are active. Question from the floor was asked regarding FCL's new loyalty program. Dave Heinrichs spoke to the change that has taken place and explained how the new loyalty program works, such as buying commitment to FCL to qualify, a set cents per liter given back 4 times throughout the year based on fuel purchases. Question from the floor came forward asking how much the liquor store investment was and how it was doing so far. Dave Heinrichs spoke to the investment cost and referred to the Balance sheet for those numbers and gave a brief overview of how the liquor store was starting out since the purchase.

#### Oath of Office:

To be completed at first board meeting after the AGM.

#### Adjournment:

2:55 p.m.

Motion to adjourn given by Jim Creighton.

#### **2021 President's Report**

Good evening and welcome to the 93rd Annual General meeting of the Alberni District Co-operative Association.

Later in the meeting you will be presented with our Financial Report. Which will show, despite the pandemic, we had a successful year, bouncing back from the 2020 downturn and continuing to hold a strong financial position.

In keeping with the principles of a Co-op, we will once again be issuing a Patronage Dividend. It was the decision of your Board of Directors that the Net Savings for the year ending November 30<sup>th</sup>, 2021, be distributed as follows.

That a Patronage Dividend of 4.5% be declared for a total of \$1,144,667.

That 100% of the Patronage Refund be paid out in cash to members with an equity balance of \$3,500 as of November 30<sup>th</sup>, 2021.

That the balance of the Patronage Dividend be paid out at a rate of 90% cash with the remaining 10% being applied to the Member's Equity.

That the balance of the Net Savings, a sum of \$1,394,169, be allocated to General Reserve.

A couple of highlights from 2021 that are worth mentioning.

Johnston Road C-Store renovations were completed in May 2021, which saw a \$1.2 million major rebuild with a new building wrap, signage, as well as a complete remodelling of the interior.

Alberni District Liquor, purchased in October 2020, has already achieved our Year 8 sales forecast. And while we most likely benefited from the pandemic related increase in liquor sales. I

would say that equally important was the fact that the Alberni District Co-op, introduced a new business line for our members. Combined with our service excellence, patronage, and community investment, Alberni District Liquor will be a significant and important part of our future going forward

Alberni District Co-op believes strongly in supporting our community. Once again, we participated in Fuel Good Day raising \$3,500 for Portal Players. As well, we donated over \$42,000 to local charities and service organization. Of which, there were several significant donations – including \$7,500 to the Bread of Life Centre, \$5,000 for the West Coast General Hospital Foundation, \$5,000 to the Canadian Red Cross, and \$5,000 to AV Minor Hockey.

It also gives me great pleasure to formally welcome the most recent additions to our Co-op Management Team – Chris Zweep our HR Manager whom we share with Ucluelet Co-op, Dan McLaren our Petroleum Manager and Paulette Schwartz our Liquor Manager.

I would also like to personally thank my fellow Board members for their hard work and commitment over the past year. Board members attended monthly meetings, planning sessions, as well as the Leaders and Regional Conferences, the Vancouver Island Central Services Co-op AGM, and the Annual General Meeting of Federated Co-ops.

And most importantly, on behalf of the Board, I would like to take this opportunity to thank Dave and the staff for their dedication and commitment to the success of our Co-op. They are the ones that make it all happen, and for that we are truly grateful.

Respectfully submitted, Neil Malbon

Your Board President

#### **General Managers Report**

As 2021 has come to a close we are happy to be able to meet in person again. Virtual meetings are an effective way to get information out but there's something to be said about meeting in person. As we maintained a positive year financially, we are always excited to be able to return cash back to our members. Your continued support in the Co-op model is why we are able to keep putting money back in your pockets and allows us to invest back into our community year over year.

As mentioned, we completed our reno at our JR C-Store and encourage you to pop in and see the improvement. We are continuing to promote our liquor store as we have only been in the business for just over a year. As we were not able to label the store as a Co-op, we are working towards bringing the awareness to our community that Alberni District Liquor is also Alberni Co-op. It has been a great investment for us as we will have our first year of giving patronage back to our members on their liquor purchases. As noted in Neil's report our patronage return was 4.5%. That return also applies to your liquor purchases. While I'm on the topic of promoting our fine Co-op establishment I should make mention that our Petroleum Manager Dan has also invested in some fuel tanks to lease. You may have noticed one sitting right beside our cstore on Johnston Road with a big Lease Me sign on it, so if you happen to know anyone looking to lease a fuel tank don't hesitate to reach out to him. We will always continue looking for new opportunities and work at capitalizing on them if they are right for our Co-op. Our goal is to remain relevant and ensure we are here for future generations.

The last note worthy item that we want to bring attention to is our partnership with Tseshaht Market. Earlier this year we were awarded the supply contract for fuel with Tseshaht, and we couldn't be happier to be able to partner with someone local.

In closing I would like to thank the Directors for their guidance over the past year, the Staff for their hard work at making Alberni Co-op successful and the Membership for your continued support. I look forward to 2022 and its challenges that come with it as we continue to grow and evolve. Thank you.

Respectfully Submitted,

Dave Heinrichs General Manager

#### Management's Responsibility

To the Members of Alberni District Co-operative Association:

Management is responsible for the preparation and presentation of the accompanying financial statements, including responsibility for significant accounting judgments and estimates in accordance with Canadian accounting standards for private enterprises. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of financial statements.

The Board of Directors is composed entirely of Directors who are neither management nor employees of the Co-operative. The Board is responsible for overseeing management in the performance of its financial reporting responsibilities, and for approving the financial information included in the annual report. The Board fulfils these responsibilities by reviewing the financial information prepared by management and discussing relevant matters with management, and external auditors. The Board is also responsible for recommending the appointment of the Co-operative's external auditors.

MNP LLP is appointed by the members to audit the financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically with both the Board and management to discuss their audit findings.

April 19, 2022

General Manager



To the Members of Alberni District Co-operative Association:

#### Opinion

We have audited the financial statements of Alberni District Co-operative Association (the "Co-operative"), which comprise the balance sheet as at November 30, 2021, and the statements of net savings and retained savings, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Co-operative as at November 30, 2021, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for private enterprises.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Co-operative in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for private enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Co-operative's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Co-operative or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Co-operative's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Co-operative's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Co-operative's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Co-operative to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Nanaimo, British Columbia

April 19, 2022

Chartered Professional Accountants

MNP LLP



#### Balance Sheet

As at November 30, 2021

|   | 2021          | 2020          |
|---|---------------|---------------|
| Current assets  |               |               |
| Cash and cash equivalents   | \$ 1,564,199  | \$ 1,952,078  |
| FCL special deposit (Note 4(a))                                     | 3,486,040     | 4,546,246     |
| Accounts receivable - Customer (Note 6)                             | 1,199,531     | 838,883       |
| - Other   | 478,607       | 488,169       |
| Income taxes recoverable  | 852,540       | -             |
| Inventories   | 1,242,185     | 990,015       |
| Prepaid expenses  | 22,060        | 33,832        |
|   | 8,845,162     | 8,849,223     |
| Investments   |               |               |
| Federated Co-operatives Limited (Note 4(b))                         | 7,636,823     | 6,798,597     |
| Vancouver Island Central Services Co-operative Association (Note 5) | 66,238        | 61,932        |
| Other organizations   | 249           | 249           |
| Property, plant and equipment (Note 7)                              | 6,498,618     | 5,010,663     |
| Intangible asset (Note 8)   | 735,000       | 735,000       |
| Goodwill (Note 9)   | 2,113,000     | 2,113,000     |
| Total assets  | \$ 25,895,090 | \$ 23,568,664 |
| Current liabilities   |               |               |
| Accounts payable and trust liabilities (Note 10)                    | 2,799,258     | 2,295,339     |
| Income taxes payable  | -             | 170,818       |
| Customer prepaid accounts   | 69,839        | 84,893        |
| Total liabilities   | 2,869,097     | 2,551,050     |
| Members' equity   |               |               |
| Share capital (Note 11)   | 3,433,071     | 2,865,269     |
| Reserves and retained savings (Note 12)                             | 19,592,922    | 18,152,345    |
|   | 23,025,993    | 21,017,614    |
| Total liabilities and members' equity                               | \$ 25,895,090 | \$ 23,568,664 |
| Subsequent events (Note 19) Commitments (Note 20)                   |               |               |
| Approved on behalf of the Board of Directors                        |               |               |

NEIL MALBON (Apr 19, 2022 18:55 PDT)

Director

Ray Dol (Api <del>19, 202</del>2 19:22 PDT)

Director

The accompanying notes are an integral part of these financial statements



#### Statement of Net Savings and Statement of Retained Savings For the Year Ended November 30, 2021

|   | 2021                                    | %             | 2020                                  | %             |
|---|---|---------------|---------------------------------------|---------------|
| Sales (Note 13)   | \$<br>36,224,510                        | 100.0         | \$<br>24,300,902                      | 100.0         |
| Cost of goods sold  | <br>31,750,609                          | 87.6          | <br>20,898,813                        | 86.0          |
| Gross margin  | <br>4,473,901                           | 12.4          | <br>3,402,089                         | 14.0          |
| Expenses  |   |               |                                       |               |
| Operating and administration Net interest (Note 15)   | 3,891,207<br>(91,702)                   | 10.7<br>(0.3) | 2,846,754<br>(177,284)                | 11.7<br>(0.7) |
|   | 3,799,505                               | 10.4          | <br>2,669,470                         | 11.0          |
| Savings from operations   | 674,396                                 | 2.0           | <br>732,619                           | 3.0           |
| FCL loyalty program (Note 4(d)) Patronage refunds   | 873,223<br>1,032,169                    | 2.4<br>2.8    | 749,818<br>46,418                     | 3.1<br>0.2    |
| Savings before income taxes   | 2,579,788                               | 7.2           | 1,528,855                             | 6.3           |
| Income tax expense (Note 17)  | 58,818                                  | 0.2           | <br>755,571                           | 3.1           |
| Net savings   | \$<br>2,520,970                         | 7.0           | \$<br>773,284                         | 3.2           |
|   |   |               |                                       |               |
| Retained savings, beginning of year   | \$<br>-                                 |               | \$<br>-                               |               |
| Net savings<br>Transfer to general reserve (Note 12)<br>Patronage allocation to members (Note 11) | 2,520,970<br>(1,376,445)<br>(1,144,525) |               | <br>773,284<br>(231,244)<br>(542,040) |               |
| Retained savings, end of year (Note 12)   | \$<br>                                  |               | \$<br>                                |               |

The accompanying notes are an integral part of these financial statements



#### **Statement of Cash Flows**

#### For the Year Ended November 30, 2021

|  |    | 2021                     |    | 2020                     |
|--|----|--------------------------|----|--------------------------|
| Operating activities   |    |                          |    |                          |
| Net savings  | \$ | 2,520,970                | \$ | 773,284                  |
| Adjustments for:   |    |                          |    |                          |
| Depreciation 501 materials and the second se |    | 578,798                  |    | 548,182                  |
| FCL patronage refund   |    | (1,021,915)              |    | (40,536)                 |
| VICSCA patronage refund  |    | (10,253)                 |    | (5,880)                  |
| Loss on the disposal of property, plant and equipment  |    | 9,707                    |    | -                        |
| Changes in non-cash operating working capital:   |    |                          |    |                          |
| Accounts receivable  |    | (351,084)                |    | (21,415)                 |
| Income taxes recoverable   |    | (852,540)                |    | 183,132                  |
| Inventories  |    | (252,170)                |    | (235,718)                |
| Prepaid expenses   |    | 11,772                   |    | 56,434                   |
| Accounts payable and trust liabilities   |    | 503,919                  |    | 160,743                  |
| Income taxes payable   |    | (170,818)                |    | 170,818                  |
| Customer prepaid accounts  |    | (15,054)                 |    | 83,597                   |
| Cash provided by operating activities  |    | 951,332                  |    | 1,672,641                |
| Investing activities   |    |                          |    |                          |
| Redemption of FCL shares   |    | 183,689                  |    | 1,437,540                |
| Redemption of VICSCA shares  |    | 5,947                    |    | 4,497                    |
| Additions to property, plant and equipment   |    | (2,076,460)              |    | (619,887)                |
| Additions to intangible asset  |    | -                        |    | (735,000)                |
| Additions to goodwill  |    | -                        |    | (2,113,000)              |
| Investment in other organization   |    | (2)                      |    | (3)                      |
| Cash used for investing activities   |    | (1,886,826)              |    | (2,025,853)              |
| Financing activities   |    |                          |    |                          |
| Share capital issued   |    | 4,960                    |    | 3,020                    |
| GST on allocation  |    | 23,631                   |    | 46,379                   |
| Redemption of share capital  |    | (541,182)                |    | (1,078,360)              |
| Cash used for financing activities   |    | (512,591)                |    | (1,028,961)              |
| Net decrease in cash and cash equivalents Cash and cash equivalents, beginning of year   |    | (1,448,085)<br>6,498,324 |    | (1,382,173)<br>7,880,497 |
| Cash and cash equivalents, end of year   | \$ | 5,050,239                | \$ | 6,498,324                |
| Cash and cash equivalents are comprised of:  |    |                          |    |                          |
| Cash and cash equivalents  | \$ | 1,564,199                | \$ | 1,952,078                |
| FCL special deposit  | •  | 3,486,040                | •  | 4,546,246                |
| ·  | \$ | 5,050,239                | \$ | 6,498,324                |
|  | _  |                          | =  |                          |

The accompanying notes are an integral part of these financial statements



Notes to the Financial Statements For the Year Ended November 30, 2021

#### 1. Incorporation and operations

Alberni District Co-operative Association ("the Co-operative") was incorporated under the Co-operatives Act of British Columbia on October 10, 1928. The Co-operative operates three gas bar locations, a commercial cardlock, a furnace maintenance business and a liquor store in the Alberni Valley area. The Co-operative has approximately 11,000 members, of which approximately 9,000 are active.

#### 2. Significant accounting policies

These financial statements have been prepared by management in accordance with Canadian accounting standards for private enterprises. A precise determination of many assets and liabilities is dependent upon future events and consequently, the preparation of these financial statements involves the use of estimates and approximations. Areas subject to estimation include valuation of accounts receivable, inventory, useful life of property, plant and equipment, impairment of long-lived assets, goodwill, income taxes, accrued liabilities, asset retirement obligation and potential contingencies. These estimates also affect the disclosure of contingencies at the date of the financial statements and the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

These financial statements have been prepared to reflect the following significant accounting policies:

#### (a) Definition of financial year

The Co-operative's financial year ends on the Saturday closest to November 30th.

#### (b) Cash and cash equivalents

Cash and cash equivalents are defined as cash and investments with an initial maturity of less than three months.

#### (c) Inventories

Inventories are valued using the first-in first-out method and the retail method. Inventories are stated at the lower of cost and net realizable value.

The Co-operative estimates net realizable value as the amount that inventories are expected to be sold for, taking into consideration fluctuations of retail price due to seasonality less estimated costs necessary to make the sale. Inventories are written down to net realizable value when the cost of inventories is determined to be not recoverable due to obsolescence, damage or permanent declines in selling prices.

#### (d) Investments

The Co-operative's investments are accounted for using the cost method. Accordingly, the investments are recorded at acquisition cost, less any provisions for permanent impairment or adjustments for patronage refunds or share redemptions. All transactions with FCL are disclosed in a separate note (Note 4).



Notes to the Financial Statements For the Year Ended November 30, 2021

#### (e) Financial instruments

Financial instruments are recorded at fair value on initial recognition and are subsequently recorded at amortized cost, unless management has elected to carry the instruments at fair value. The Co-operative has not elected to carry any such financial instruments at fair value. Financial instruments, which are subsequently measured at amortized cost, are adjusted by transaction and financing costs incurred on acquisition.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Co-operative determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Co-operative could realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

#### (f) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Depreciation is taken over the estimated useful lives of the assets using the following methods and rates:

Buildings Straight-line & declining balance 25 - 30 years & 4.22% & 5.03%

Pavement Declining balance 4% & 8% Tanks & fittings Declining balance 10%

Furniture & equipment Straight-line & declining balance 5 years & 20% - 100%

VehiclesDeclining balance10% - 45%FenceDeclining balance10%

Expenditures for maintenance and repairs are charged to operating expenses as incurred. Significant expenditures for improvements are capitalized. Gains or losses realized on the disposal of property, plant and equipment are reflected in operations in the year of disposition.

Claims for assistance under various FCL programs are recorded as a reduction of the cost of related assets in the period in which eligible expenditures are incurred, with any depreciation calculated on the net amount.

An impairment loss is recognized when the carrying amount of a long-lived asset is not recoverable and exceeds its fair value. No such impairment loss was recorded during the year.

#### (g) Share capital

The Co-operative approves an allocation to members subsequent to year end. The amount is recorded as an addition to share capital and a reduction in retained savings. The Co-operative records the redemption of shares that is to be paid to members at the time it has been approved by the Board of Directors.

#### (h) Revenue recognition

The Co-operative recognizes revenue when evidence of an arrangement exists, delivery or change of ownership has occurred, the price has been determined, and collection is reasonably assured.

Patronage allocations are recognized in earnings when earned by the Co-operative.



### Notes to the Financial Statements For the Year Ended November 30, 2021

#### (i) Income taxes

The Co-operative follows the taxes payable method whereby only current income tax assets and liabilities are recognized to the extent they remain unpaid or are recoverable. In addition, the benefit relating to a tax loss incurred in the current period and carried back to prior periods is recognized as a current asset. Current income tax assets and liabilities are measured using substantively enacted tax rates and laws expected to apply when the tax liabilities or assets are to be either settled or realized.

#### (j) Goodwill

Goodwill resulting from business combinations represents the portion of the purchase price that was in excess of the fair value of the net identifiable assets acquired. Goodwill is not amortized and is tested for impairment whenever changes in circumstances indicate that the carrying amount of the reporting unit to which goodwill is assigned exceeds the fair value of the reporting unit. If the carrying value of the reporting unit to which goodwill has been assigned exceeds its fair value, then, with respect to the reporting unit's goodwill, any excess of its carrying value over its fair value is expensed. Impairment losses relating to goodwill cannot be reversed in future years.

#### (k) Intangible asset

Intangible asset is stated at cost less impairment losses, if any. An impairment loss is recognized when the carrying amount of an intangible asset is not recoverable and exceeds its fair value. No such impairment loss was recorded during the year.

#### (I) Business combinations

Business combinations are accounted for using the acquisition method. The application of this method requires certain estimates and assumptions especially concerning the determination of the fair value of the acquired intangible assets, property, plant and equipment, as well as the liabilities assumed at the date of the acquisition, based on information available at that date.

At the acquisition date, the Co-operative recognizes, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the subsidiary. Identifiable assets acquired and liabilities assumed are measured at their acquisition-date fair values. Any non-controlling interest in a subsidiary is measured either at fair value or at the non-controlling interest's proportionate share of the subsidiary's identifiable net assets.

#### (m) Government assistance

The Co-operative recognizes government assistance when there is a reasonable assurance that it will comply with the conditions required to qualify for the assistance, and that the assistance will be received. The Co-operative recognizes government assistance related to the Canada Emergency Wages Subsidy ("CEWS") and the Temporary Wage Subsidy ("TWS") as a reduction to the expense which the assistance program is meant to fund. Government assistance in the form of forgivable loans is recognized as other income in the year that the forgivable loan is received.



Notes to the Financial Statements
For the Year Ended November 30, 2021

#### 3. Financial instruments and risk management

The significant financial risks to which the Co-operative is exposed are credit risk and interest rate risk.

#### (a) Credit risk

The Co-operative is exposed to credit risk on accounts receivable from its customers. The Co-operative manages credit risk through an active credit management program. The Co-operative does not have a significant exposure to any individual customer.

#### (b) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in interest rates. Changes in market interest rates may have an effect on cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk. The Co-operative's sensitivity to fluctuations in interest rates is limited to its cash and funds on deposit. The Co-operative manages its exposure to interest rate risk through floating rate deposits and borrowings.

#### 4. Transactions with Federated Co-operatives Limited (FCL)

#### (a) FCL special deposit

Amounts held with FCL as special deposits earn interest at rates based on prime rates.

#### (b) Patronage refund

The Co-operative, along with other Co-operatives in Western Canada, own FCL. At the end of each year, FCL divides a substantial portion of its net savings among these retail Co-operatives in proportion to the business done by each with FCL. During FCL's fiscal year ended October 31, 2021, the Co-operative purchased goods amounting to \$21,848,566 (2020 - \$15,202,772) from FCL in the normal course of operations.

These purchases resulted in a patronage refund from FCL which was received as non-cash consideration in the form of additional shares in FCL. FCL, based on its available cash flow, redeemed an amount of FCL shares held by the Co-operative. The amounts of the patronage refund and shares redeemed are as follows:

|   | 2021                                      | 2020                                     |
|---|---|--|
| Opening investment balance<br>Patronage refund<br>Share redemptions | \$<br>6,798,597<br>1,021,915<br>(183,689) | \$<br>8,195,601<br>40,536<br>(1,437,540) |
| Closing investment balance  | \$<br>7,636,823                           | \$<br>6,798,597                          |



Notes to the Financial Statements For the Year Ended November 30, 2021

#### (c) Asset retirement obligation

The Co-operative participates in a contaminated site management program established by FCL to manage its asset retirement obligations. This program limits the Co-operative's liability to \$25,000 per site as long as the Co-operative continues to exercise due diligence. The Co-operative has three sites under this program. Management believes that due diligence has been exercised and that the impact of the asset retirement obligation to the Co-operative's financial statements is not significant.

#### (d) Purchase commitments

Under the terms of the agreement with FCL, the Co-operative has committed to purchase at least 90% of its total goods from FCL and commits, to the best of its ability, to use FCL's services. If the eligibility requirements are met, FCL will pay the Co-operative, on a quarterly basis, a Loyalty Payment based on cents per litre. The Loyalty Payment revenue is accrued as earned.

#### 5. Transactions with Vancouver Island Central Services Co-operative Association (VICSCA)

The Co-operative, along with other Co-operatives on Vancouver Island, own VICSCA. At the end of December in each year, VICSCA divides a substantial portion of its net savings among these retail Co-operatives in proportion to the business done by each with VICSCA. In 2021, the Co-operative purchased goods amounting to \$212,840 (2020 - \$153,852) from VICSCA in the normal course of operations. These purchases resulted in a patronage refund from VICSCA which was received as non-cash consideration in the form of additional shares in VICSCA. VICSCA, based on it's available cash flow, redeemed an amount of VICSCA shares held by the Co-operative. The amounts of the patronage refund and shares redeemed are as follows:

|   | 2021 |                             |    | 2020                       |  |  |
|---|------|-----------------------------|----|----------------------------|--|--|
| Opening investment balance<br>Patronage refund<br>Share redemptions | \$   | 61,932<br>10,253<br>(5,947) | \$ | 60,549<br>5,880<br>(4,497) |  |  |
| Closing investment balance  | \$   | 66,238                      | \$ | 61,932                     |  |  |

#### 6. Accounts receivable - customer

Shown net of an allowance for doubtful accounts of \$900 (2020 - nil).



## Notes to the Financial Statements For the Year Ended November 30, 2021

#### 7. Property, plant and equipment

| 0  | riginal Cost |  |   | <b>2021</b><br>Book Value   |   | E  | 2020<br>Book Value  |
|----|--------------|--|---|---|---|--|---|
| \$ | 1,169,487    | \$   | -   | \$  | 1,169,487   | \$   | 1,135,144   |
|    | 3,381,315    |  | 1,185,587   |   | 2,195,728   |  | 1,368,973   |
|    | 715,442      |  | 273,104   |   | 442,338   |  | 480,606   |
|    | 871,064      |  | 581,797   |   | 289,267   |  | 321,407   |
|    | 3,114,084    |  | 1,719,081   |   | 1,395,003   |  | 1,372,505   |
|    | 959,258      |  | 810,420   |   | 148,838   |  | 209,409   |
|    | 14,105       |  | 11,283  |   | 2,822   |  | 3,136   |
|    | 855,135      |  | =   |   | 855,135   |  | 119,483   |
|    |              |  | _   |   | _   |  | _   |
| \$ | 11,079,890   | \$   | 4,581,272   | \$  | 6,498,618   | \$   | 5,010,663   |
|    | \$           | 3,381,315<br>715,442<br>871,064<br>3,114,084<br>959,258<br>14,105<br>855,135 | Original Cost De \$ 1,169,487 \$ 3,381,315 715,442 871,064 3,114,084 959,258 14,105 855,135 | \$ 1,169,487 \$ - 3,381,315 1,185,587 715,442 273,104 871,064 581,797 3,114,084 1,719,081 959,258 810,420 14,105 11,283 855,135 - | Original Cost       Depreciation       E         \$ 1,169,487       \$ -       \$         3,381,315       1,185,587       715,442       273,104         871,064       581,797       3,114,084       1,719,081         959,258       810,420       14,105       11,283         855,135       -       - | Original Cost         Depreciation         Book Value           \$ 1,169,487         \$ -         \$ 1,169,487           3,381,315         1,185,587         2,195,728           715,442         273,104         442,338           871,064         581,797         289,267           3,114,084         1,719,081         1,395,003           959,258         810,420         148,838           14,105         11,283         2,822           855,135         -         855,135 | Original Cost         Depreciation         Book Value         E           \$ 1,169,487         \$ -         \$ 1,169,487         \$ 3,381,315         1,185,587         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,195,728         2,202         2,202         2,202         2,822         2,822         2,822         8,55,135         -         8,55,135         -         8,55,135         -         8,55,135         -         8,55,135         -         8,55,135         -         -         8,55,135         -< |

Depreciation for the current year included in operating and administration expense was \$578,798 (2020 - \$548,182).

#### 8. Intangible asset

Intangible asset consists of a licence that has an indefinite useful life.

#### 9. Goodwill

The changes in the carrying amount of goodwill for the current year are as follows:

|   | 2021            | 2020                 |
|---|-----------------|----------------------|
| Balance, beginning of year<br>Additions to goodwill | \$<br>2,113,000 | \$<br>-<br>2,113,000 |
| Balance, end of year                                | \$<br>2,113,000 | \$<br>2,113,000      |

#### 10. Accounts payable and trust liabilities

|  | 2021                       | 2020                       |
|--|----------------------------|----------------------------|
| FCL payables Other payables Trust liabilities: | \$<br>2,452,276<br>307,908 | \$<br>1,882,119<br>369,793 |
| Goods and services tax Provincial sales tax    | <br>11,895<br>27,179       | 20,795<br>22,632           |
|  | \$<br>2,799,258            | \$<br>2,295,339            |



## Notes to the Financial Statements For the Year Ended November 30, 2021

#### 11. Share capital

| Authorized, unlimited @ \$10  | 2021   | 2020   |
|---|--|--|
| Balance, beginning of year Allocation to members Cash from new members GST on allocation Shares transferred from reserves | \$<br>2,865,269<br>1,144,525<br>4,960<br>23,631<br>5,536 | \$<br>3,347,728<br>542,040<br>3,020<br>46,379<br>4,565 |
|   | 4,043,921  | 3,943,732  |
| General repayment Shares transferred to reserves Withdrawals and retirements Withholding tax                              | 418,355<br>69,668<br>91,714<br>31,113<br>610,850         | 855,654<br>103<br>129,326<br>93,380<br>1,078,463       |
| Balance, end of year  | \$<br>3,433,071  | \$<br>2,865,269  |

#### 12. Reserves and retained savings

|   |    | Statutory<br>Reserve |    | General<br>Reserve |    | Retained<br>Savings |    | 2021        |    | 2020       |
|---|----|----------------------|----|--------------------|----|---------------------|----|-------------|----|------------|
| Balance,<br>beginning of<br>year          | \$ | 220,024              | \$ | 17,932,321         | \$ | -                   | \$ | 18,152,345  | \$ | 17,925,563 |
| Net savings<br>distributed to<br>retained |    |                      |    |                    |    |                     |    |             |    |            |
| savings                                   |    | -                    |    | -                  |    | 2,520,970           |    | 2,520,970   |    | 773,284    |
| Patronage allocation                      |    | -                    |    | -                  |    | (1,144,525)         |    | (1,144,525) |    | (542,040)  |
| Shares<br>transferred                     |    | 64,132               |    | -                  |    | -                   |    | 64,132      |    | (4,462)    |
| Reserve<br>transfers                      |    |                      |    | 1,376,445          |    | (1,376,445)         |    | <u>-</u>    |    |            |
| Balance, end of year                      | \$ | 284,156              | \$ | 19,308,766         | \$ |                     | \$ | 19,592,922  | \$ | 18,152,345 |



#### Notes to the Financial Statements For the Year Ended November 30, 2021

#### 13. Sales

|  | 2021                          | 2020                         |
|--|-------------------------------|------------------------------|
| Beaver Creek Petroleum<br>Beaver Creek C-Store | \$<br>11,793,129<br>6,428,054 | \$<br>7,956,714<br>4,951,431 |
| Johnston Road C-Store Furnace Maintenance      | 6,425,070<br>254,943          | 5,525,215<br>308,974         |
| 10th Ave C-Store<br>Johnston Road Liquor       | 7,536,992<br>3,786,322        | 5,345,244<br>213,324         |
|  | \$<br>36,224,510              | \$<br>24,300,902             |

The Co-operative's business operations consist of one segment. All sales are to external customers and no single customer accounts for more than 10% of sales.

#### 14. Government assistance

In response to the negative economic impact of COVID-19 the Government of Canada has announced the TWS program in March 2021 and the CEWS program in April 2021. TWS and CEWS provide wage subsidies on eligible remuneration, subject to limits per employee, to eligible employers based on certain criteria, which for CEWS includes demonstration of revenue declines as a result of COVID-19.

The Co-operative has determined that it has qualified for the TWS and CEWS. The Co-operative has applied for and has received \$145,193 (2020 - \$400,887) which has been reflected as a reduction to operating and administration expenses.

#### 15. Net interest

|                  | 2021           | 2020            |
|------------------|----------------|-----------------|
| Interest revenue | (91,702)       | <br>(177,284)   |
|                  | \$<br>(91,702) | \$<br>(177,284) |

#### 16. Pension plan

The Co-operative participates in a multi-employer defined contribution plan whereby the Co-operative and participating employees contribute equal amounts up to the maximum allowed under the Income Tax Act. The Co-operative has no unfunded liability under this plan. During the year, the Co-operative recorded \$76,315 (2020 - \$68,451) of expense relating to the plan. There were no significant changes to the rate of employer contributions during the year.



### Notes to the Financial Statements For the Year Ended November 30, 2021

#### 17. Income taxes

The Co-operative accounts for income taxes using the taxes payable method. As a result, the Co-operative's income tax expense varies from the amount that would otherwise result from the application of the statutory income tax rates as set out below:

|  | 2021                            | 2020                        |
|--|---------------------------------|-----------------------------|
| Savings before income taxes  | \$<br>2,579,788                 | \$<br>1,528,855             |
| Expected income tax expense at the combined tax rate of 27.0% (2020 - 24.9%) net of the small business deduction   | 696,543                         | 378,821                     |
| Increase (decrease) in income tax expense resulting from: Non-taxable income and non-deductible expense Deferral of patronage income inclusion Patronage allocation to members of \$1,144,550 (2020 - \$542,040) | 2,790<br>(266,153)<br>(309,029) | 259<br>583,889<br>(134,307) |
| Income or expenses claimed in different periods for income tax purposes:  Capital cost allowance in excess of depreciation   | (65,333)                        | (73,091)                    |
| Income tax expense   | \$<br>58,818                    | \$<br>755,571               |

#### 18. Economic conditions

In March 2020, there was a global outbreak of COVID-19 (coronavirus), which has had a significant impact on businesses through the restrictions put in place by the Canadian, provincial and municipal governments regarding travel, business operations and isolation/quarantine orders. The Co-operative's operations were impacted by COVID-19 due to increased customer demand in some circumstances as well as supply chain disruptions. The impact of COVID-19 has been partially offset by available government programs for which the Co-operative was eligible. The future impact the COVID-19 outbreak may have on the Co-operative is unknown as this will depend on future developments that are highly uncertain and that cannot be predicted with confidence.

#### 19. Subsequent events

#### (a) Patronage allocation to members

Subsequent to November 30, 2021 the Board of Directors approved a patronage allocation to members in the amount of \$1,144,550 (2020 - \$542,040).

#### (b) Share redemption

Subsequent to November 30, 2021 the Board of Directors approved a redemption of shares in the amount of \$885,881 (2020 - \$422,252).



#### Notes to the Financial Statements For the Year Ended November 30, 2021

#### 20. Commitments

#### (a) Cardlock project

The Co-operative is committed to the completion of a new cardlock. The estimated total cost of the project is \$6,500,000 of which \$855,135 has been set up as construction in progress. This project will be financed from operations or a loan.

#### (b) Lease payments

The Co-operative is committed to operating leases. Total minimum lease payments are as follows:

| 2022                | \$<br>98,030  |
|---------------------|---------------|
| 2023                | 101,056       |
| 2024                | 103,476       |
| 2025                | 105,897       |
| 2026                | 106,502       |
| Subsequent payments | 26,626        |
|                     |               |
|                     | \$<br>541,587 |



#### Directors and Officers

#### For the Year Ended November 30, 2021

| Position       | Name             | Address          | Year Term Expires |
|----------------|------------------|------------------|-------------------|
| President      | Neil Malbon      | Port Alberni, BC | 2022              |
| Vice President | Jim Creighton    | Port Alberni, BC | 2022              |
| Secretary      | Ray Dol          | Port Alberni, BC | 2024              |
| Director       | Buddy Hamilton   | Port Alberni, BC | 2023              |
| Director       | Penny Richardson | Port Alberni, BC | 2024              |





#### **Alberni District Co-operative**

4885 Beaver Creek Road Port Alberni, B.C Canada V9Y 7E1 Phone Number: 250.723.2831 Fax Number: 250.723.0324 Email: gm@adcoop.ca www.adcoop.ca



Date: March 16, 2022

## Statement of Willingness to Stand for Nomination to The Board of Directors of Alberni District Co-operative Association

| I, David Wiwchar being a member in good standing of Alberni District Co-   |
|--|
| operative Association, do wish my name to stand in nomination for the position of Director at the next Annual General Meeting of the Association. I certify that I am eligible and |
| qualified to serve on the Alberni Co-op Board of Directors, and consent to a confidential  |
| personal credit check to be performed by Alberni Co-op as part of the qualification process.   |
| Name: David Winshar  |
| Address: 4545 Argyle St  |
| Port Alberni BC Vay IW3  |
|  |
| Co-op Membership Number: 726   |
| Telephone Number: (250) 731 4728   |
| Email Address: Opwinchare gmail. com   |
| Signature:   |
|  |
| Nominated By: Name: Wanda Klene Member#: 8262.   |
| Seconded By: Name: Member#: 5/08   |
| Seconded By: Name: Peter Lenthan Member#: 5/08   |
| A current Police Information Check (PIC), a completed BC LCRB Personal History Summary form need to be submitted with your nomination form.  |

Every Director must be a member of the Association and hold the number of shares

the back of this form or in the Rules of the Association Part 13 Section 76.

necessary to qualify for membership. Complete qualifications for a Director are available on



#### Alberni District Co-operative

4885 Beaver Creek Road Port Alberni, B.C Canada V9Y 7E1

Phone Number: 250.723.2831 Fax Number: 250.723.0324 Email: gm@adcoop.ca www.adcoop.ca



# Statement of Willingness to Stand for Nomination to The Board of Directors of Alberni District Co-operative Association

|  | Date: <u>Feb 25, 2022</u>                  |
|--|--|
|  |  |
| I, <u>Jim Creighton</u>                    | being a member in good standing of         |
| Alberni District Co-operative Association  | on, do wish my name to stand in nomination |
| for the position of Director at the next A | Annual General Meeting of the Association. |
|  |  |
|  |  |
|  |  |
|  |  |
| Name: Jim <u>Creighton</u>                 |  |
|  |  |
| Address: 4645 Redford Street, Port Alb     | erni, V9Y3P7                               |
|  |  |
| Co-op Membership Number:                   |  |
| 11242                                      |  |
|  |  |
| Telephone Number:250-720-3209              | <u>)</u>                                   |
|  |  |
| Email Address:                             |  |
| jr.creighton@gmail.com                     |  |
|  | All  |
| Signature:                                 |  |
|  |  |
| Nonh                                       | NO 18201                                   |
| Nominated By: Name:                        | Won Member#: 1038/                         |
|  |  |
| L 1 \$                                     | 004311                                     |
| Seconded By: Name:                         | Nember#: 1030/<br>Nember#: 004311          |
|  |  |

Every Director must be a member of the Association and hold the number of shares necessary to qualify for membership. Complete qualifications for a Director are available on the back of this form or in the Rules of the Association Part 13 Section 76.



#### **Alberni District Co-operative**

4885 Beaver Creek Road Port Alberni, B.C Canada V9Y 7E1 Phone Number: 250.723.2831 Fax Number: 250.723.0324 Email: gm@adcoop.ca www.adcoop.ca



# Statement of Willingness to Stand for Nomination to The Board of Directors of Alberni District Co-operative Association

| District Co-operative Association, do | Date: March 6/22  Ing a member in good standing of Alberni wish my name to stand in nomination for the hal General Meeting of the Association. |
|---------------------------------------|--|
| 100 E C                               | New Malbon<br>Ham Rd   |
| Address: 6035 Co                      | serni, V94 8R9   |
| Co-op Membership Number:              | 10381  |
| Telephone Number:                     | 250-724-7392   |
| Email Address:                        | inmalbon & Shaw.ca   |
| Signature:                            | Med Mallo  |
| Nominated By: Name: Jim (             | Creighton Member#: 11424   |
| Seconded By: Name Sudd                | of Hamilton Member#: 5631  |

Every Director must be a member of the Association and hold the number of shares necessary to qualify for membership. Complete qualifications for a Director are available on the back of this form or in the Rules of the Association Part 13 Section 76.

| R1 – Directors – Qualifications for Directors | "Special Resolution" |
|---|----------------------|
| Board of Directors                            | Majority – 66.66%+   |

#### **Background**

This addition seeks to add a qualification to Part 13.76 of the Bylaws – Qualifications for Directors. As Alberni Co-op has purchased a Liquor store, we now have a legal obligation to fill which requires Directors and Management to meet Liquor and Cannabis Regulations which are associated with operating a liquor business.

#### **Resolved**

That bylaw Part 13 – Directors, Section – 76 Qualifications for Directors, (4)- No individual is entitled to become or act as a director of the Association if:

**Add (4). i)** the individual cannot meet the required Liquor and Cannabis Regulation Branch (LCRB) regulations.